

# Method Teaming®

## Corporate Governance Engine

### Where Governance and Productivity Meet



#### Banking and Finance CEOs:

- Build a mission-perfect team: the right person in the right job, at the right time; all of the time
- Increase productivity and profit by 29% +
- Provide right Corporate Governance answers to regulators

Business productivity and regulatory supervision never used to sit easily on the same page. But now for the first time there is a strong overlap in how both can be successfully treated with the same program. And it all comes down to people. More specifically, having the right people in the right jobs all of the time.

Method Teaming is a methodology that delivers high-performing teams. It is also the key to corporate governance. It is a solution that helps satisfy the regulator while simultaneously driving business growth.

#### Mission-Perfect Teams

According to Gallup, 70% of us are in the wrong job and are not engaged with our work. It happened because we chose the wrong career early on and never found the right one. Successive employers paid the price.

But Method Teaming is a proven science-based methodology which can help put people in the right job. Once in the right role, they become highly motivated and make far more correct decisions.

#### Productivity

Method Teaming has a successful track record of more than ten years in building high-performing teams among large and small corporations. It is proven to increase productivity by an *average* of 29%. In an era of full employment, every firm must 'do more with less'.

Method Teaming has solutions for sales, middle office, back office, recruitment and innovation as well as corporate governance. It is the science for teaming and productivity in the 21st century.

#### Corporate Governance

According to Standard Life Investments, "Good governance ensures that a company has clear direction, plans, structure and resources, all of which are necessary for financial success."

All of these are achieved when a company's management team are doing the jobs which suit their *natural strengths and talents*, not just their experience.

This is the goal of Method Teaming.

Conversely, if executives and managers are in roles which are not aligned with their *natural strengths and talents*, achieving good governance is unimaginable.

## Why is Method Teaming unique?

Many of us are in careers that we have trained for but for which we have no natural proclivity. Deloitte's Shift Index reports that up to 80% of people are in the wrong job. This shows experience and learned skills cannot make up for being wrongly aligned in our career.

Only Method Teaming can identify a person's proper role with any precision. This is because it has emerged from decades of research - in businesses - into people's natural strengths and talents and the roles in which they'll thrive.

## Experience is never wasted

In any business a person's experience and learned skills are never wasted. It's a matter of putting them to work where they'll be most effective.

Tasks can be allocated to people based on their natural abilities. Teams can be re-aligned so people are in roles where they will thrive and be a force for good to all around them. Individuals can deliver 100% of the potential they showed when you hired them.

It's never too late to place someone in the right job. It's never too late for your corporation to have 100% of staff fully engaged.

## What is Method Teaming?

The key to forming exceptional teams is to have exactly the right mix of people, with varying natural strengths and talents, aligned to the right task at the right time.

Method Teaming is a precise, business centric science; a methodology specifically designed for teaming and an intuitive language that the team easily embraces. It allows teams to better understand their own and each other's talents and when and how to make changes to the team. It provides a common language which allows teams to work together, with a shared understanding and purpose.

Using Method Teaming will accelerate the formation and productivity of newly created teams.

## How do I know it will work?

Method Teaming has been proven in industry over the last 10 years. Fortune 50 companies as well as small and medium enterprises have seen **average productivity improvements of 29%** as a result. Ask us for details.

Method Teaming is also perfect for ensuring strong corporate governance and 'tone from the top'. Not only that, individuals have reported much greater engagement with their work and with their teams. Method Teaming makes for happier, more motivated and productive employees.

## Courageous leadership

What if business teams rallied to your governance policy, not because they had to but because they wanted to? How much would that reduce the risk of non-conformance? That's the promise that Method Teaming delivers by marrying governance and productivity.

Good governance has so much to offer the enterprise. Method Teaming views your company's governance and compliance program as a natural ally in the fight to build high-performing teams. But implementing Method Teaming will require courageous leadership. Culture change is never easy and Method Teaming will help you either embed a strong ethical culture further into your company's DNA or improve your corporate culture where necessary.

## Summary

Method Teaming can be employed to:

- Plan recruitment and build high-performing teams, easily.
- Do more with less. Boost productivity by 29% with the same number of staff.
- Demonstrate to regulators that you have a means of building a strong company culture.

The implications for firms are massive: Bigger profits. Better governance. Fewer mistakes. Improved quality. Engaged and motivated employees. Healthy culture. Smaller risk of non-compliance.

## Take the first step

**To learn more about Method Teaming go to:**  
[www.methodteaming.com](http://www.methodteaming.com)



***We Build Mission-Perfect Teams***